



Capability Statement

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Core Competencies

Greer Business Solutions, LLC has over 20+ years of experience in business management, finance, leadership, and business development. Our training/workshops are focused on problem-solving, goal setting, communication, strategic planning, and leadership development to assist our clients with structure, using a systematic approach to achieve organizational efficiencies and increase revenues.

Throughout the years we have provided training and development to for-profit businesses, non-profit organizations, conferences events, and online engagements. We believe in making sure our clients receive the proper training with a strategic management approach, and technical assistance necessary to achieve success and drive growth within their respective organizations. We empower our clients to be creative thinkers and solution providers. We encourage them to think outside the box using our strategies, techniques, and systematic approach to conducting business.

Past Performance

CDA Project Coordinator (June 2021 – Present)
| Child Source, LLC | manage communication correspondence to end users for obtaining CDA Certifications; provide onboard interviews for students for the CDA Program | *Southfield, MI*

Facilitator/Trainer (Oct 2021 – Present) | TruFund Financial Services Contractors Education Program | Success through Certifications | *Birmingham, AL*

Facilitator/Trainer (May 2020) | MARTA & Georgia Department of Transportation (GDOT) | I'm DBE Certified Now What | *Atlanta, GA*

Facilitator/Trainer (Jan 2020) | ACE Women's Business Center-High Performing Group | Strategic Planning for Profits | *Norcross, GA*

Facilitator/Trainer (June 2018) | Georgia Department of Transportation (GDOT) DBE Business Resource Center | How to Develop a Winning Bid | *Atlanta, GA*

Company Data

Greer Business Solutions, LLC provides coaching, technical assistance, consulting, and soft skills training to enhance organizational growth. Specific Pertinent Codes:

- **Unique Entity ID:** CU2KPH9E3XY9
- **NAICS:** 541611, 541613, 541618, 611430, 611710
- **Cage Code:** 7QZB1
- **Accept Credit and Purchase Cards**
- **Social economic certifications:** EDWOSB, WOSB, MBE, DBE

Differentiators

Key areas of expertise include:

- Develop and Implement Virtual Training Programs;
- Provide B2B Coaching; Certified Life Coach;
- Professional Speaker; Best Selling Author

Certifications

- Economically Disadvantaged Woman Owned Small Business (EDWOSB)
- Women Owned Small Business (WOSB)
- National Minority Supplier Diversity Council (NMSDC) MBE
- Georgia Department of Administrative Services Minority Business Enterprise (MBE)
- Georgia Department of Transportation Disadvantage Business Enterprise (DBE)
- Henry County Water Authority Local Market Sheltered Program Certification (LSMP)

