



# Capability Statement

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## Core Competencies

Greer Business Solutions, LLC has over 20+ years of experience in business management, finance, leadership, and business development. Our trainings are focused on problem-solving, goal setting, communication, strategic planning, and leadership development to assist our clients with structure, using a systematic approach to achieve organizational efficiencies and increase revenues.

Throughout the years we have provided training and development to for-profit businesses, non-profit organizations, conferences events, and online engagements. We believe in making sure our clients receive the proper soft skills training necessary to achieve success and drive growth within their respective organizations. We empower our clients to be creative thinkers and solution providers. We encourage them to think outside the box using our strategies, techniques, and systematic approach to conducting business.

## Past Performance

**Facilitator/Trainer** | TruFund Financial Services  
Contractors Education Program | Success through  
Certifications | *Birmingham, AL*

**Facilitator/Trainer** | MARTA & Georgia Department of  
Transportation (GDOT)  
| I'm DBE Certified Now What | *Atlanta, GA*

**Facilitator/Trainer** | Georgia Department of  
Transportation (GDOT) Business Resource Center  
| How to Develop a Winning Bid | *Atlanta, GA*

**Facilitator/Trainer** | ACE Women's Business Center-High  
Performing Group | Strategic Planning for Profits  
| *Norcross, GA*

**Facilitator/Trainer** | PMI Atlanta Chapter | Cost  
Mastering Strategies to Stay Within Budget |  
*Atlanta, GA*

## Company Data

Greer Business Solutions, LLC provides coaching, consulting, and soft skills training to enhance organizational growth. Specific Pertinent Codes:

- **DUNS:** 06-567-2823
- **Cage Code:** 7QZB1
- **Social economic certifications:** EDWOSB, WOSB, MBE, DBE

## Differentiators

**Key areas of expertise include:**

- Online Training Program
- Cost Management Strategist
- Certified Life Coach
- Professional Speaker
- Best Selling Author

## Certifications

- Economically Disadvantaged Woman Owned Small Business (EDWOSB)
- Women Owned Small Business (WOSB)
- Georgia Department of Administrative Services Minority Business Enterprise (MBE)
- Georgia Department of Transportation Disadvantage Business Enterprise (DBE)
- National Minority Supplier Diversity Council (NMSDC)

